FORM L-22 - Analytical Ratios*

Insurer: SHRIRAM LIFE INSURANCE COMPANY LIMITED

| SI.No. | Particular | For the quarter 30.09.2020 | For the period 30.09.2020 | For the quarter 30.09.2019 | For the period 30.09,2019 |
|--------|---|----------------------------|---------------------------|----------------------------|---------------------------|
| 1 | New business premium income growth rate - segment wise | 20.03.2020 | 2010312020 | 2010312013 | 2010712017 |
| | Life business | | | | |
| | - Participating Life | 21.2% | 5.6% | 5.2% | 15.6% |
| | - Non-Participating Life | -14.6% | -31.8% | -24.1% | -20.5% |
| | - Linked Life | -17.2% | -29.0% | -35.9% | -23.7% |
| | - Health | -129.1% | -81.5% | 110.3% | -40.6% |
| | Variable Insurance | -30.5% | 0.1% | 0.0% | 473.2% |
| | Pension | 286.3% | 165.7% | -38.1% | -7.2% |
| | Annuities | 1811.8% | 581.2% | 3.9% | 70.6% |
| 2 | Net Retention Ratio | 99.7% | 99.6% | 99.7% | 99.6% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 34.6% | 39.4% | 36.2% | 38.7% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 6.9% | 6.5% | 6.9% | 6.4% |
| 5 | Ratio of policy holder's liabilities to shareholder's funds | 758.4% | 758.4% | 644.1% | 644.1% |
| 6 | Growth rate of shareholders' fund | 4.7% | 4.7% | 12.1% | 12.1% |
| 7 | Ratio of surplus to policyholders' liability | 8.0% | 0.7% | 6.1% | 0.5% |
| 8 | Change in net worth (Rs. In Lakhs) | 29 72 | 29 72 | 68 75 | 68 75 |
| 9 | Profit after tax/Total Income | 1.6% | 1.4% | 0.7% | 0.0% |
| 10 | (Total real estate + loans)/(Cash & invested assets) | 0.9% | 0.9% | 0.7% | 0.7% |
| 11 | Total investments/(Capital + Surplus) | 835.5% | 835.5% | 733.0% | 733.0% |
| 12 | Total affiliated investments/(Capital+ Surplus) | - | - | - | - |
| 13 | Investment Yield (Gross and Net) | | | | |
| | A. With Realised Gains | | | | |
| | Policyholders Non-Linked | | | | |
| | Par | 3.4% | 6.1% | 3.5% | 4.2% |
| | Non-Par | 1.3% | 2.2% | 1.9% | 3.7% |
| | <u>Linked</u> | | | | |
| | Non-Par | 0.9% | 1.5% | 0.3% | -1.1% |
| | Shareholders B. With Unrealised Gains | 1.8% | 2.3% | 2.0% | 0.3% |
| | Policyholders | | | | |
| | Non-Linked | 4.007 | 0.00/ | 4.007 | 7.40/ |
| | Par Non-Par | 4.2% 1.3% | 8.2% 3.1% | 4.2% 2.6% | 7.1% 6.2% |
| | <u>Linked</u> | 1.070 | 0.170 | 2.070 | 0.270 |
| | Non-Par | 6.4% | 17.3% | 2.3% | 0.5% |
| 14 | Shareholders Conservation Ratio | 3.8% | 9.6% | 4.5% | 0.6% |
| | Participating Life | 84.4% | 78.6% | 85.6% | 85.5% |
| | Non-participating Life | 73.5% | 68.4% | 73.9% | 72.0% |
| | Linked Life | 72.2% | 72.3% | 76.0% | 79.7% |
| 15 | Linked Pension Persistency Ratio (Premium basis) | 81.5% | 80.7% | 95.3% | 93.5% |
| | For 13th month | 56.2% | 58.7% | 61.7% | 62.3% |
| | For 25th month | 51.9% | 51.0% | 47.0% | 50.1% |
| | For 37th month For 49th Month | 39.7% 39.3% | 42.2% 39.4% | 42.4% 31.2% | 43.0% 33.0% |
| | for 61st month | 26.7% | 28.1% | 36.9% | 39.8% |
| | Persistency Ratio (Number basis) | | | | |
| | For 13th month | 52.2% | 53.2% | 51.5% | 53.1% |
| | For 25th month For 37th month | 36.8% 26.3% | 36.1% 27.4% | 35.4% 28.0% | 37.6% 27.5% |
| | For 49th Month | 24.3% | 22.5% | 17.5% | 18.4% |
| 4.0 | for 61st month | 14.1% | 14.8% | 19.5% | 20.0% |
| 16 | NPA Ratio Gross NPA Ratio | | _ | | _ |
| | Net NPA Ratio | - | - | - | - |
| 17 | Solvency Ratio | 218.0% | 218.0% | 193.0% | 193.0% |

| Equity | Holding Pattern for Life Insurers | | | | |
|--------|--|--------------|--------------|--------------|--------------|
| 1 | (a) No. of shares | 17 93 75 000 | 17 93 75 000 | 17 93 75 000 | 17 93 75 000 |
| 2 | (b) Percentage of shareholding | | | | |
| | Indian | 77% | 77% | 77% | 77% |
| | Foreign | 23% | 23% | 23% | 23% |
| 3 | (c) %of Government holding (in case of public sector insurance companies) | | | | |
| 4 (a) | (a) Basic EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | 0.54 | 0.74 | 0.18 | (0.01) |
| 4 (b) | (b)Diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | 0.54 | 0.74 | 0.18 | (0.01) |
| 5 (a) | (a) Basic EPS after extraordinary items (net of tax expense) for the period (not to be annualized) | 0.54 | 0.74 | 0.18 | (0.01) |
| 5 (a) | (b)Diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized) | 0.54 | 0.74 | 0.18 | (0.01) |
| 6 | (iv) Book value per share (Rs) | 37.12 | 37.12 | 35.46 | 35.46 |